

Data Image Corporation Investor Conference

DATA IMAGE Corporation 眾福科技股份有限公司

Nov 25, 2025



CREATIVE | INTEGRATED | INNOVATIVE

Participants



President

Phil Yu

Vice President

Vic Huang

Sales Director

Amy Lien

Senior R&D Director

Jackie Yeh

CFO

Danny Yen

Agenda



- 1. Company Profile**
- 2. 2025 Q3 Financial Results**
- 3. Business Update and Outlook**
- 4. Q&A**

Safe Harbor Notice



We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

1. Company Profile

Data Image Corporation



Focused on the design and manufacturing of outdoor weatherproof and rugged displays, meeting the needs of global customers.

Year Established 1997

IPO Year 2024
(Ticker 3168)

Capital (NTD) 0.77B

No. of Employees 570+

Global Presence

Manufacturing Sites :
Taiwan, China, (Vietnam)

Sales Offices :
+10 Locations Worldwide

R&D Centers :
Taiwan, China

2025 First Three Quarters Revenue
NTD 25.8 B (USD\$ 83M)

2024 First Three Quarters Revenue
NTD 26.2 B (USD\$ 82M)

Revenue Breakdown by Area (2025 Q3 YTD):

Asia	35%
Americas	41%
Europe	24%

2. 2025 Q3 Financial Results

Consolidated Statement of Comprehensive Income (Quarterly)



Unit : NT\$ Million

	2025 Q3		2024 Q3		YoY		2025 Q2		QoQ	
	amt	g%	amt	g%	amt	g%	amt	g%	amt	g%
Net Sales	881	100%	892	100%	(11)	-1%	887	100%	(6)	-1%
Cost of Goods Sold	(666)		(670)		4		(667)		1	
Gross Margin	215	25%	222	25%	(7)	-3%	220	25%	(5)	-2%
Operation Expenses	(139)	-16%	(137)	-15%	(2)		(137)	-16%	(2)	
Operation Income	76	9%	85	10%	(9)	-10%	83	9%	(7)	-8%
Net non-operating Income	5		(2)		7		(11)		16	
Profit before Tax	81	9%	82	10%	(2)	-2%	72	8%	9	13%
Net Income	63	7%	66	8%	(2)	-4%	60	7%	4	6%
Net income attributable to DI	60	7%	59	8%	1	1%	46	5%	14	30%
EPS(NT\$(a))	\$0.78		\$0.76		\$0.02		\$0.60		\$0.18	

(a)EPS was calculated based on total weighted-averaged outstanding shares.

Consolidated Statement of Comprehensive Income (First Half)



Unit : NT\$ Million

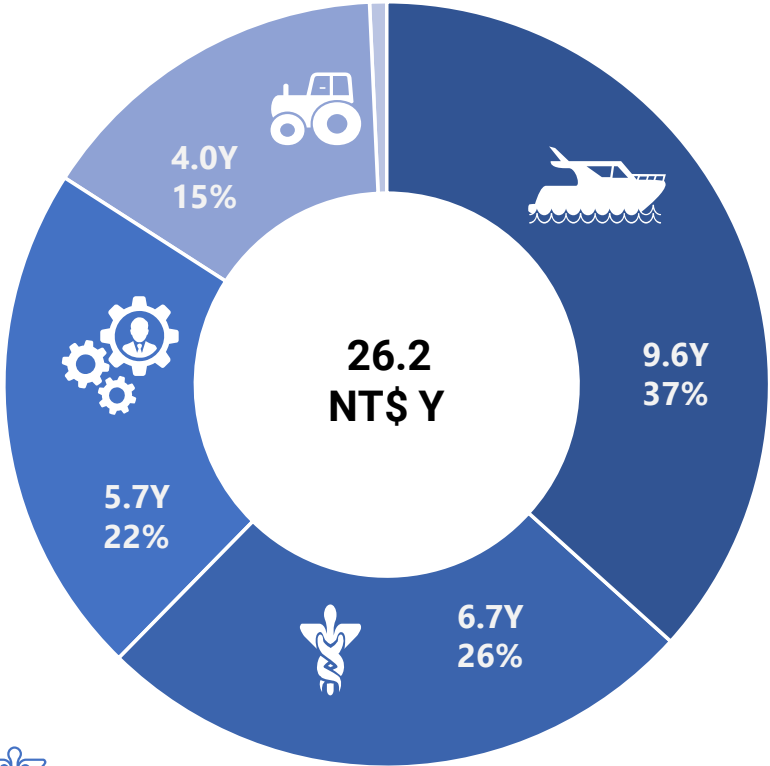
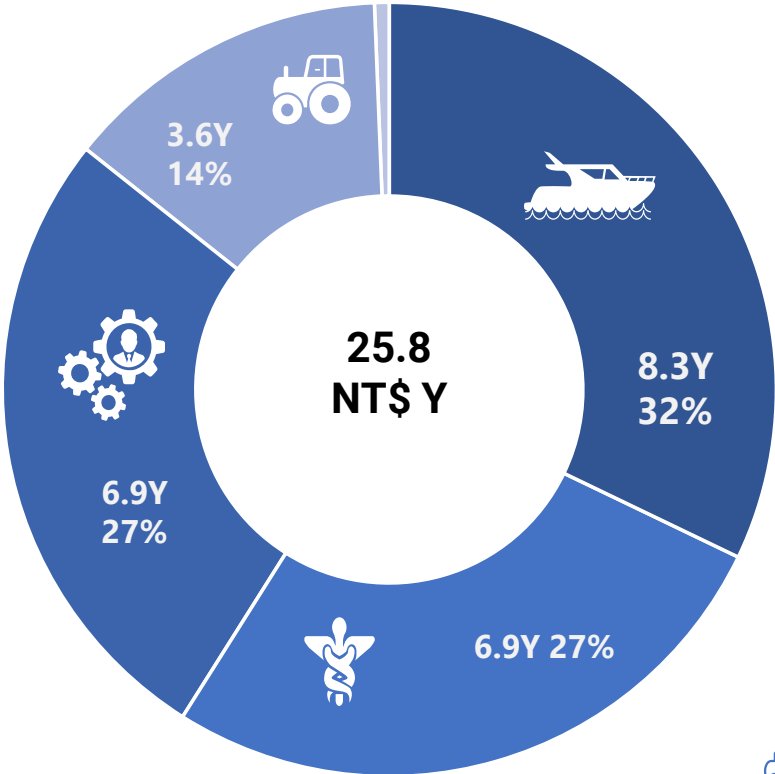
	2025 Q3		2024 Q3		YTD YoY	
	amt	g%	amt	g%	amt	g%
Net Sales	2,585	100%	2,623	100%	(39)	-1%
Cost of Goods Sold	(1,942)		(1,970)		28	
Gross Margin	643	25%	653	25%	(10)	-2%
Operation Expenses	(413)	-16%	(400)	-15%	(13)	
Operation Income	230	9%	253	10%	(23)	-9%
Net non-operating Income	(5)		2		(7)	
Profit before Tax	225	9%	255	10%	(30)	-12%
Net Income	180	7%	213	8%	(33)	-15%
Net income attributable to DI	150	6%	176	7%	(26)	-15%
EPS(NT\$)(a)	\$1.94		\$2.33		-\$0.39	

Product applications

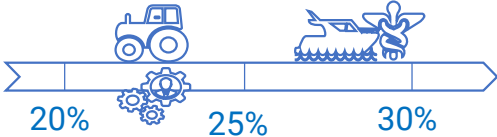


2025 Q3

2024 Q3



GM%



Consolidated Balance Sheet Highlights



Unit : NT\$ Million

	2025.09.30		2025.06.30		QoQ		2024.09.30		YoY	
	amt	g%	amt	g%	amt	g%	amt	g%	amt	g%
Cash & Equivalent	907	25%	1,394	36%	(487)	-35%	1,162	31%	(255)	-22%
Accounts Receivable (Including the related parties)	843	24%	751	19%	92	12%	752	21%	91	12%
Inventory	614	17%	549	14%	65	12%	618	17%	(4)	-1%
Property, plant and equipment	757	21%	748	19%	9	1%	785	21%	(28)	-4%
Total assets	3,563	100%	3,882	100%	(319)	-8%	3,704	100%	(141)	-4%
Accounts Payable	532	15%	466	12%	66	14%	511	14%	22	4%
Current liabilities	1,017	29%	1,324	34%	(307)	-23%	936	25%	81	9%
Non-current liabilities	73	2%	75	2%	(3)	-3%	49	2%	23	47%
Equity	2,474	69%	2,483	64%	(9)	0%	2,719	73%	-244	-9%

Key Financial Ratios (Consolidated)

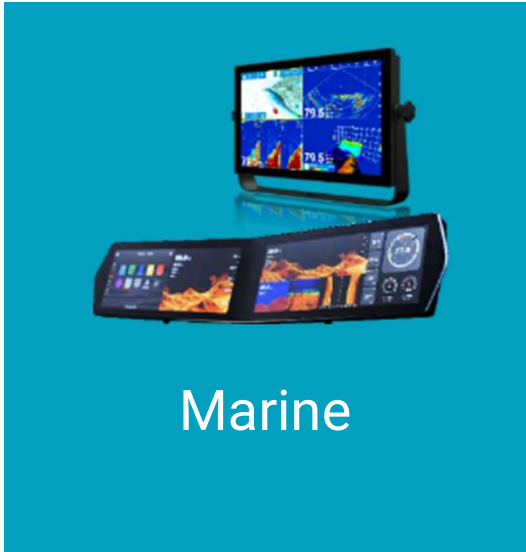


	2025.09.30	2025.06.30	2024.09.30
AR Turnover(Days)	82	78	68
Inventory Turnover(Days)	81	78	85
AP Turnover(Days)	67	64	64
Cash Conversion Cycle(Days)	96	92	89
Current ratio	241%	209%	275%
ROE(annualized)(a)	9%	9%	11%

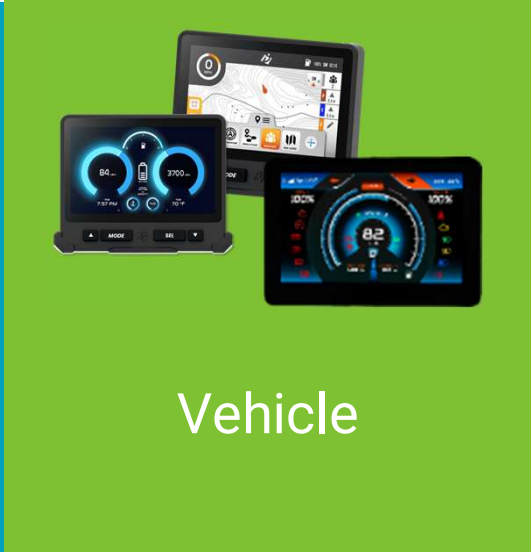
(a)Annualized net income/Average total equity

3. Business Update and Outlook

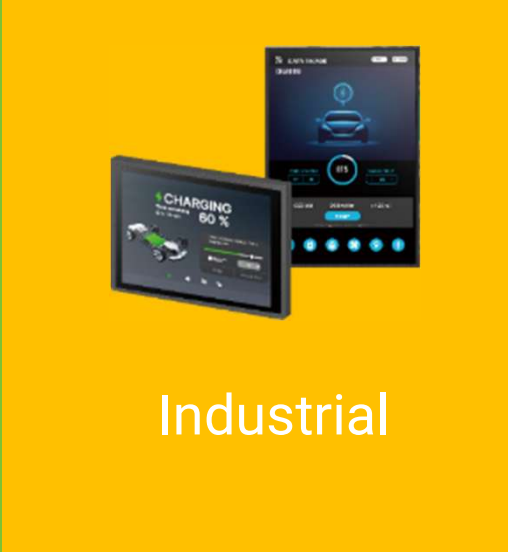
Essential Features of Product Strategy



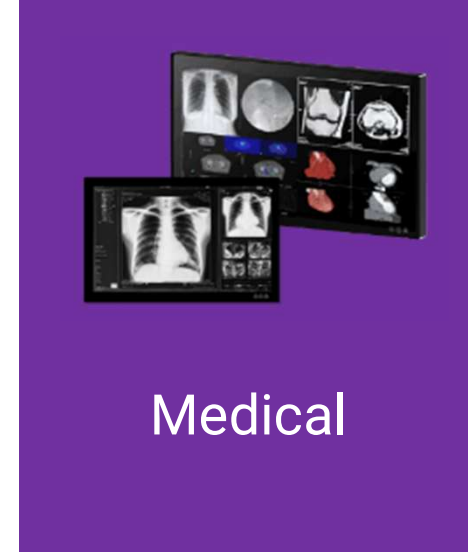
Marine



Vehicle



Industrial



Medical

Outdoor / Rugged / Weather-Resistant Display Module • Horizontal Market Expansion

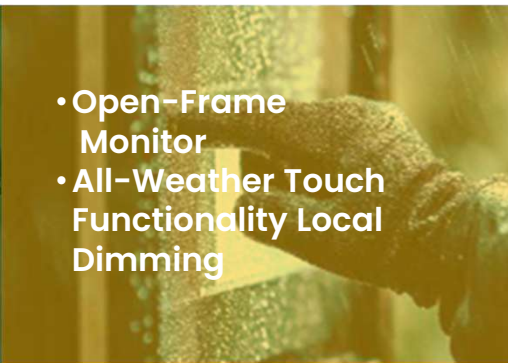
Professional Display Solutions



- Advantages of Optical Bonding
- Marine-Grade Waterproof Touch Technology



- MCU-Platform Embedded
- HMI System Integration



- Open-Frame Monitor
- All-Weather Touch
- Functionality Local Dimming



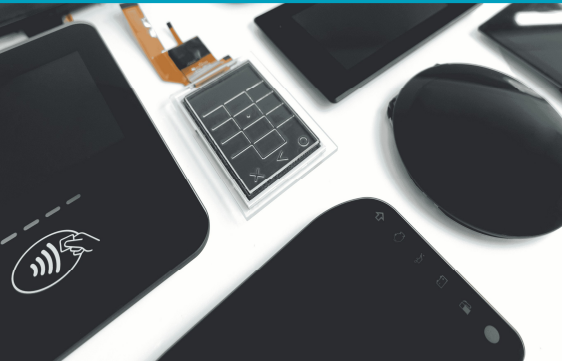
- Expand Market Share in Medical Displays
- Deep Integration of Hardware and Software
- Mini LED Surgical Display

Vertical Integration • Embedded HMI Solutions

Essential Features of Product Strategy



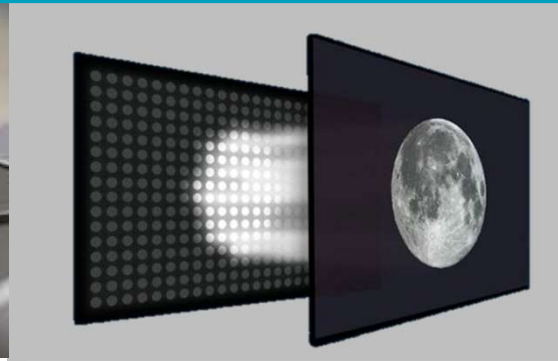
Professional Coating



Optical Bonding



Local Dimming



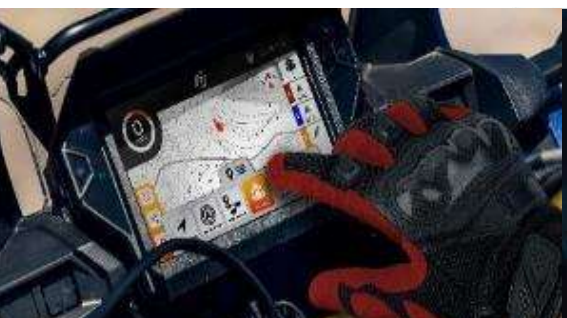
Extreme Weather Resistance



Focusing on optical bonding, advanced touch technology, and system integration, we expand outdoor rugged, weather-resistant, and professional display module systems



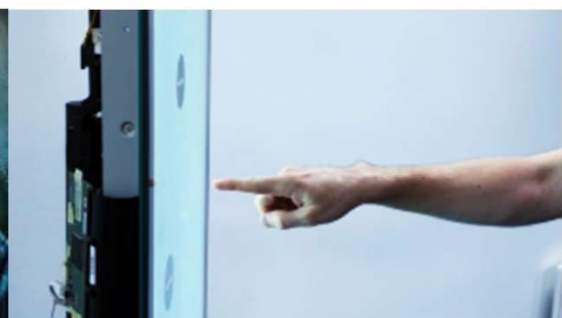
Embedded System Integration



Complete System Thermal Management Solution



In-Cell Touch



Hover Touch

Business Highlights and Outlook



Marine

- **Newly Developed Marine Products (23"–27")**, under ongoing customer validation, with mass production scheduled for 2026Q1, expected to contribute to revenue.
- **New Marine Instrument Products:** for electric boats, personal watercraft, and fish finders—currently in design and under customer validation with prototype samples.
- **Large-Format Professional Marine Displays (23", 27", 55")** with Optical Bonding, now in small-scale production.



Vehicle

- **Snow Off-Road Vehicle Instrument Products**, now in mass production, expected to contribute to revenue in 2025Q4.
- **Industrial Innovation Project: Intelligent Instrument Cluster for Special Vehicles**, currently undergoing design validation, with trial production expected in H2 2026.
- **7"–12" All-Terrain Vehicle Instrument Clusters**, having passed the second-stage validation, targeting mass production in H1 2026.



Business Highlights and Outlook



Industrial

- Large-Format Outdoor Digital Signage PID (43", 55", 65"), validation completed, small-batch production and shipment underway.
- Customer 5.7"–15.8" Series Outdoor Rugged Products adopting DI Solutions, samples submitted and validated, with mass production expected to begin gradually in Q1 2026.
- The UAV console display features ruggedized specifications for outdoor use and is a key synergy project within the group.



Medical

- Large-Format Medical Displays have entered mass production.
- OLED Models: Successfully overcame image retention issues and optimized panel lifespan, with shipments gradually increasing.
- Standard Product Development and Market Launch:
 - Medical HMI: 23.8", 21.5", 15.6"
 - Mini LED: 32"
 - Surgical Display: FHD/4K Large-Format



4. Q&A

Thank You



We Think Outdoor . We Are Rugged

